

VENDOR ANALYSIS

| VENDOR | PURCHASES | | VENDOR | PURCHASES | |
|----------------------------------|-----------|------------|-----------------------------------|------------------|--------------------|
| | CASES | COST | | CASES | COST |
| 209, LTD | 48 | 5,101 | Levecke Corp | 1 | 71 |
| 3 Vodka Distilleries | 1 | 155 | Luctor International | 39 | 5,494 |
| 888 Imports | 16 | 1,578 | Luxco | 158,018 | 8,139,153 |
| A Hardy / USA Ltd. | 3 | 405 | Mango Bottling | 814 | 46,989 |
| Adamba Imports Int'l | 1 | 117 | Manneken-Brussel | 835 | 62,831 |
| Admiral Imports | 68 | 8,832 | Marsalle Co/Stoller | 8 | 1,097 |
| AIG Wine and Spirits | 3 | 360 | McCormick Distilling Co. | 34,895 | 1,800,967 |
| Alambic Inc | 88 | 10,563 | McKenzie River Corp | 76 | 11,751 |
| Anheuser Bush | 113 | 12,109 | Merchant du Vin | 1,061 | 41,821 |
| Artisanal imports | 120 | 7,958 | MHW, Ltd | 8,587 | 1,084,103 |
| Aveniu Brands | 63 | 8,420 | Moet Hennessy | 11,590 | 2,372,120 |
| B United International | 505 | 29,148 | Monsieur Henri | 1,102 | 136,431 |
| Bacardi Imports, Inc. | 86,248 | 9,420,827 | Niche Import Co | 42 | 6,295 |
| Black Diamond | 5 | 715 | North Shore Distillery | 1 | 130 |
| BMC Imports | 3 | 1,005 | Old Mill Brand Wine & Spirits | 1 | 112 |
| Boston Beer Co. | 78 | 4,394 | Oregon Brewing Co. | 547 | 41,657 |
| Boulevard Brewing Co | 1,535 | 89,164 | Paramount Distillers, Inc. | 87,724 | 4,196,580 |
| BPNC Distillery | 123 | 12,533 | Pernod Ricard | 72,687 | 9,574,362 |
| Brown-Forman Corporation | 69,367 | 9,586,469 | Phillips Beverage Company | 68,570 | 4,042,402 |
| Capstone International | 8 | 1,334 | Piedmont Distillers | 17 | 1,383 |
| Castle Brands | 2 | 204 | Preiss Imports | 40 | 6,681 |
| Cedar Ridge Vineyard | 803 | 78,623 | Quadro Group | 268 | 52,232 |
| Charles Jacquin Et. Cie, Inc. | 1,253 | 73,831 | Remy Cointreau, Inc. | 5,040 | 1,045,199 |
| Clear Creek Distillery | 1 | 521 | Sans Wine & Spirits | 10 | 1,170 |
| Constellation Wine Company Inc. | 27,673 | 1,708,247 | Sazerac Co., Inc. | 35,071 | 2,988,200 |
| D & V International, Inc | 510 | 33,727 | Sazerac North America | 214,623 | 11,620,840 |
| Diageo Americas | 333,678 | 35,689,385 | Seashore Marketing Grp | 3 | 495 |
| Diageo Chateau & Wine Estates | 1 | 223 | Shaw Ross Intl Importers, Inc. | 456 | 25,541 |
| Distillerie Stock U. S. A., Ltd. | 165 | 20,885 | Sidney Frank Importing Co. | 27,227 | 4,458,228 |
| Domaine Charbay | 1 | 129 | Sierra Nevada Brewing Co | 2,368 | 55,931 |
| Dorado, Pizzorni & Sons, LLC | 4 | 965 | Skyy Spirits | 11,108 | 1,269,784 |
| Dreyfus Ashby | 7 | 1,062 | Spaten North America Inc | 556 | 28,862 |
| Duggans | 12 | 2,190 | Spirits Imports, Inc | 1 | 322 |
| Duvel Moortgat | 653 | 35,528 | Spirits Marque One LLC | 5,727 | 465,613 |
| E. & J. Gallo Winery | 16,191 | 1,099,993 | Spirits of the USA | 59 | 9,120 |
| Evaton, Inc | 6 | 1,650 | Stanley Stawski Dist Co | 2 | 332 |
| F Korbel & Bros, Inc. | 1,223 | 83,393 | Stellar Importing Co, LLC | 83 | 9,151 |
| Fifth Generation | 198 | 22,943 | Summit Brewing Co | 265 | 5,915 |
| Five Star Wine & Spirits | 5 | 1,059 | The Patron Spirits Co | 6,133 | 1,642,574 |
| Flying Dog | 1,158 | 39,616 | Total Beverage | 137 | 8,448 |
| Goose Island | 838 | 42,409 | U. S. Distilled Product Co. | 207 | 24,668 |
| Great Lakes Liquor Co. | 7,218 | 387,689 | Unibrew | 307 | 12,590 |
| H A P LLC | 4 | 731 | Vintages Inc | 37 | 3,652 |
| Harbrew | 1 | 153 | Vital Beverages | 6 | 1,387 |
| Heartland Wine& Spirits Group | 4 | 435 | W J Deutsch & Sons, Ltd. | 1 | 90 |
| Heaven Hill Distilleries Inc. | 28,830 | 1,895,373 | Wetten Importers | 272 | 17,992 |
| Hood River Distillers Inc | 230 | 18,734 | White Rock Distilleries, Inc. | 37,991 | 2,347,752 |
| Inperial Brands | 59 | 4,036 | Wildman and Sons | 7 | 2,376 |
| International Beverage | 9 | 2,411 | William Grant & Sons, Inc. | 9,641 | 1,275,149 |
| Jim Beam Brands | 147,448 | 12,339,446 | Wilson Daniels | 9,591 | 975,637 |
| Kindred Spirits | 13 | 1,854 | Win It Too Inc/Global Beer Networ | 760 | 41,363 |
| Kobrand Corporation | 867 | 96,999 | Winebow , Inc | 7 | 1,347 |
| Koening | 11 | 1,480 | Winery Exchange | 46 | 31,221 |
| Laird and Company | 64,716 | 2,796,735 | | | |
| | | | <i>Total Purchases</i> | <u>1,606,853</u> | <u>135,679,457</u> |